



## Total customer commitment

CAT is committed to the metals industry through system development, installation and support. We will work in partnership with you to achieve a long-term solution. Opting for SteelManager provides you with far more than just a package of leading-edge software tools. The product has been completely re-engineered to fit into today's highly dynamic communication-based trading environment. It is an industry leading solution which works for you 7 days a week, 24 hours a day.

The software can be configured to accommodate any number of users within local or multi-site situations. Most operating platforms are supported, including the latest Microsoft Windows environments and Linux.

CAT provides a total support package covering all project stages. From the onset we work closely with you to establish detailed system requirements and timescales for installation.

During installation our software engineers configure the system and assist in the commissioning process. On going training is provided at all levels to ensure smooth operation.

We have a clear pricing policy covering system upgrades and offer a comprehensive warranty.

**Contact us today to find out more or to arrange a no-obligation system demonstration.**

### OTHER SERVICES AVAILABLE

#### APPLICATION DEVELOPMENT

- OpenEdge® ABL, AppServer, Web Services.
- Silverlight®, RIA WCF.
- C#.NET.
- VB.NET.
- Mobile (Windows Phone 7, Android).

#### DATABASE MANAGEMENT

- OpenEdge® database management and maintenance services

#### SMALL BUSINESS SPECIALIST SERVICES

- Microsoft® Small Business Server Installations
- Microsoft® Office

#### ONLINE SERVICES VIA THE CLOUD

- Microsoft® Office 365 Online Services

#### PROJECT MANAGEMENT

- Full Project Management and Implementation Services.

#### SAP CRYSTAL REPORTS

- Crystal Reports Integration
- Xcelsius Integration



software solutions specific for the metals industry from  
computer automation technology limited

Professionals in the specification, design and implementation of computer systems for the metals industry since 1983



**CAT** STEELMANAGER

Total software solutions  
for the metals industry



Inventory Management  
Commercial Decisions  
Procurement Forecasting  
Traceability  
Quality Control

Microsoft  
Small Business  
Specialist

POWERED BY  
PROGRESS  
software APPLICATION  
PARTNER

### CONTACT US FOR MORE INFORMATION

e: [info@catltd.co.uk](mailto:info@catltd.co.uk)  
e: [sales@catltd.co.uk](mailto:sales@catltd.co.uk)  
w: [www.catltd.co.uk](http://www.catltd.co.uk)

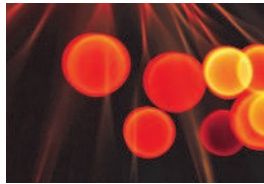
We are certified as a Microsoft Small Business specialist and have proven experience providing Microsoft products, services and solutions for your small business.

If you have any requirements for OpenEdge ABL development we have the experience. Advance GUI for .NET, AppServer and other OpenEdge technology expertise available.

CAT Ltd is a leading supplier of business software to the metals industry. Our SteelManager product is a total business management solution designed to optimise performance at every stage of the process from 'purchase planning' to 'product out'. It's the result of over 25 years' metals industry experience. SteelManager is being used by corporate groups managing diverse multi-site operations through to single-site independents. It satisfies the needs of stockholders, processors and manufacturers alike. Whatever type of metal and however complex your business, SteelManager will streamline your operation giving rise to cost savings, productivity improvements and, ultimately, increased profitability.

## WHY CHOOSE **CAT** STEELMANAGER

SteelManager is specific to the metals industry and is probably the most technically advanced product currently available. The latest version (v4) is intuitive to use and has genuine Windows 'look and feel'. The Graphical User Interface (GUI) screens displays allow rapid navigation and give enhanced system flexibility. The software generates state-of-the-art Crystal Reports covering all key aspects of business operation. It also provides comprehensive e-trading options.



SteelManager has been designed by people who understand the industry. Off-the-shelf general business administration solutions may seem attractive but lack the functionality necessary to fully manage the technical complexities inherent in metals stocking and processing. Conversely, many users have locked themselves into bespoke solutions supported by limited IT resources.

By opting for SteelManager you will have the reassurance of a true metals industry solution together with the inbuilt flexibility and functionality to fully meet your needs. The product is built around a series of linked modules which can be selected and configured to accurately reflect the requirements of your business. As these requirements change, existing modules can be re-configured or new modules added. Control remains with you and you pay only for what you need, making it a very cost-effective solution.

SteelManager provides the operational visibility to enable effective decision making. Benefits to your business include reduced stock levels, more efficient use of production resources, minimised enquiry-to-quotation and order-to-despatch times, and a reduction in administrative overheads.

**STEELMANAGER IS A TRUE METALS INDUSTRY BUSINESS SOLUTION WHICH ALLOWS TOTAL OPERATIONAL CONTROL, ENHANCED MANAGEMENT DECISION MAKING AND IMPROVED PROFITABILITY.**

**Enhanced Business Management** using advanced software features:

- automatic extraction of statistical data from enquiries and sales transactions to provide extensive marketing intelligence
- delivery performance analysis of sales and purchases
- multi-currency
- links into Microsoft Office
- customised e-commerce options
- fully integrated e-document processing facilities
- decision support reporting for improved management control.
- work flow management
- highly flexible accounts software options including links to popular accounting packages

## flexible solutions for your business needs

### Serving the stockholder

If your operational focus is to sell directly from stock and provide prompt and accurate deliveries, then SteelManager offers unrivalled benefits:

**Telephone Sales Enquiry Processing** to aid sales negotiation:

- rapid customer and stock status displays
- optimised stock search navigation facilities
- comprehensive pricing options
- margin analysis

**Efficient Sales Order Processing** within strict quality control criteria:

- delays are minimised by hot-key conversions from enquiries
- selectable levels of automation for a fast work-flow from warehouse to despatch/invoicing
- configurable transaction security options
- electronic document processing features

**Powerful Purchasing and Stock Control** tools to aid decision making and achieve the optimum balance between timely, cost-effective stock procurement and inventory levels within a dynamic trading environment:

- high degree of stock traceability
- stringent quality assurance features including options for cast analysis and mechanical properties matching, and also certification for high quality metals
- comprehensive reporting options.

### A TRUE METALS INDUSTRY SOLUTION

**Production Planning and Control** functions which allow you to schedule and to exercise tight control over manufacturing resources. There is the option to link production routes to sales order items or to internal make-for-stock production orders:

- automatic process loading analysis for scheduling
- semi-automatic or manual route creation
- powerful route progressing, material control and WIP reporting for external or internal processes
- comprehensive cost and variance financial analysis, reporting and quality assurance features.

**Comprehensive Heat Treatment & Test House** modules designed for companies providing specialised services in metals heat treatment or destructive and non-destructive materials testing.



### Serving the manufacturer

Irrespective of whether you operate primarily as a stockholder or add value as a metal processor, SteelManager offers a range of additional industry specific features designed to optimise your operational efficiency and profitability.

**Estimating** functions that enable effective selling prices to be established for manufactured products:

- quotations can be generated which involve more complex product routing
- material costs and operational costs can be specified for each process on the route
- flexible mark-up amendment options
- full on-line access to customer and stock data

